



U.S. General Services Administration



Federal Acquisition Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage is: gsaadvantage.gov.

Schedule Title: Transportation, Delivery & Relocation Solutions

FSC Group: V301, V111 & V112 / SIN(s) 653-1, 653-4, 653-5, 653-7 (Schedule 48)

Contract Number: GS-33F-0019U

For more information on ordering from Federal Supply Schedules click on FSS Schedules at fss.gsa.gov

Contract Period: May 30, 2008 through May 29, 2013

Lexicon Government Services LLC

815 S. Main Street
Jacksonville, FL 32207
Telephone: 904.858.1255
Fax: 904.390.1729
www.lexiconrelocation.com

Contract Administrator

Mr. Eugene Isaacs, CRP, GMS
815 S. Main Street
Jacksonville, FL 32207
Telephone: 904.306.1902
Fax: 904.390.7129
Email: eisaacs@lexiconrelocation.com

Business Size: Large

DUNS #: 610542396



Customer Information Page

- 1a. SIN 653-1 Home Sale Services
653-4 Additional Services
653-5 Agency Customization Services
653-7 Move Management Services
- 1b. For all pricing questions refer to Contract GS-33F-0019U at www.gsaadvantage.com or call Lexicon relocation at 904-858-1255.
- 1c. Does not apply to this contract
2. Maximum order: \$100,000,000
3. Minimum order: \$100
4. Geographic coverage (delivery area): Fifty (50) United States
5. Point(s) of production (city, county, and state, or foreign country): Jacksonville, FL 32207
6. Discount from list prices or statement of net prices: All prices shown are net, discounted prices to the government
7. Quantity discounts: Call Lexicon Government Services
8. Prompt Payment Terms- Net 30 days
- 9a. Notification whether Government purchase cards are accepted at or below the micro-purchase threshold. Accepted
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Accepted
10. Foreign items: Not Applicable
- 11a. Time of Delivery. Specified in contract GS-33F-0019U
- 11b. Expedited delivery: Not applicable
- 11c. Overnight and 2-day delivery: Not applicable
- 11d. Urgent Requirements: See contract clause I-FSS-14-B. Not applicable
12. F.O.B point(s): Not applicable



- 13a. Ordering address(es): Lexicon Government Services LLC
Government Initiation Team
815 S. Main Street – 3rd Floor
Jacksonville, FL 32207
(904) 858-1255
- 13b. Ordering Procedures:
- Phone: (904) 858-1255
Fax: (904) 390-7129
Email: initiations@lexiconrelocation.com
On- line: www.lexiconrelocation.com (with assigned password)
14. Payment address(es):
- Wire remittance:
- SUNTRUST BANK
76 S. Laura Street
Jacksonville, FL 32202
ABA#: 061 000 104
For credit to: Lexicon Government Services LLC
Account# 100 005 113 9862
- Mail and Overnight Delivery:
- 815 S. Main Street
Attn: Lexicon Government Services Accounts Receivable
Jacksonville, FL 32207
15. Warranty provision: Not applicable
16. Export packing charges: Not applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro purchase level): Not applicable
18. Terms and conditions of rental, maintenance, and repair: Not applicable
19. Terms and conditions of installation: Not applicable
20. Terms and conditions of repair parts: Not applicable
- 20a. Terms and conditions for any other services: Not applicable
21. List of services and distribution points: Not applicable
22. List of participating dealers: Not applicable
23. Preventative maintenance- Not applicable
- 24a. Special attributes such as environmental attributes: Not applicable



24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found: Information is available. Please contact Contract Administrator

25. Data Universal Number System (DUNS) number: 610542396

26. Notification regarding registration in Central Contract Registration (CCR) database: Registered and valid until 6-10-2009



HSA Pricing Grid – SIN 653-1 Home Sale Effective 10.07.08

Pricing Option	Home Sale Program Type	Up to \$99,000		\$100,000- \$249,000		\$250,000 - \$499,000		\$500,000- \$749,000		\$750,000- \$999,000	
		Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate
Option 1	Full Choice: Mtge payoff										
	Appraised value Sale	NA***	38.0*	NA***	37.0	NA***	37.0	NA***	37.0	NA**	37.0
	Amended Value Sale	NA***	18.0**	NA***	17.0	NA***	17.0	NA***	17.0	NA**	17.0
Option 2	Full Choice: No Mtge Pay										
	Appraised Value Sale	NA***	37.5*	NA***	36.5	NA***	36.5	NA***	36.5	NA**	36.5
	Amended Value Sale	NA***	17.5**	NA***	16.5	NA***	16.5	NA***	16.5	NA**	16.5
Option 3	Managed: Mtge Payoff										
	Appraised value sale	NA***	37.0*	NA***	36.0	NA***	36.0	NA***	36.0	NA**	36.0
	Amended Value Sale	NA***	15.5**	NA***	14.5	NA***	14.5	NA***	14.5	NA**	14.5
Option 4	Managed: No Mtge Pay										
	Appraised Value Sale	NA***	36.5*	NA***	35.5	NA***	35.5	NA***	35.5	NA**	35.5
	Amended Value Sale	NA***	15.5**	NA***	14.5	NA***	14.5	NA***	14.5	NA**	14.5

*Minimum of \$15,000

**Minimum of \$9,000

NA*** - Lexicon has no clients where we offer a fixed fee appraised value or amended value program. All contracts are on a cost plus basis.

Discounts from Base Pricing for Excluding Pre-payment Penalties and/or Double Deed Recording Fees and to Delay Appraisals (expressed as percentage of Appraised or Amended Value or Flat Fees):

Percentage Discount if Excluding Pre-payment Penalties from Base Pricing: 1.0%

Percentage Discount if Excluding Double Deed Recording Fees from Base Pricing: 1.5%

Discount If Ordering Agency Implements 30-Day Delayed Appraisal as Policy: 0.4% or \$_____ Flat Fee



Pricing Option 1: Full Choice Guaranteed Buyout with Mortgage Payoff – Shall mean that the following elements are in place:

- Employee has choice of real estate agent in both old and new locations;
- Employee may have listed home previously via a “For Sale by Owner” or other listing arrangement;
- Appraisals are performed upon Authorization;
- Employee will select Designated Certified Appraisers from list provided by Contractor;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency
- Employee may accept Appraised Value Offer at any time during offer period;
- Mortgage Payoff required at time of acquisition;
- Employee mortgage counseling for new home purchase not required; and
- Employee has choice of mortgage supplier.

Pricing Option 2: Full Choice Guaranteed Buyout without Mortgage Payoff - Shall mean that the following elements are in place:

- Employee has choice of real estate agent in old and new location;
- Employee may have listed home previously via a “For Sale by Owner” or other listing arrangement;
- Appraisals are performed upon Authorization;
- Employee will select Designated Certified Appraisers from list provided by Contractor;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- Employee may accept Appraised Value Offer at any time during Offer Period;
- Employee mortgage counseling for new home purchase not required;
- Employee has choice of mortgage supplier; and
- Mortgage payoff is not required at time of acquisition; however, the Contractor is required to comply with provisions outlined under Mortgage Servicing.

Pricing Option 3: Managed Guaranteed Buyout with Mortgage Payoff – Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in BOTH old and new locations (if employee opts to purchase in the destination area within six (6) months of closing on the home in the origin location);
- Home must NOT have been listed previously by the Employee with another agent or as a “For Sale by Owner” within the last six (6) months;
- Appraisals may be delayed for up to 30 days from date of Authorization. Pricing provided in the grid below, however, should assume appraisals are not delayed; discount from the maximum fixed percentage rate, if any, should be specified in the appropriate section below;
- Employee will select Designated Certified Appraisers from list provided by Contractor;
- Employee list price not to exceed 105% of the average of two Broker Market Analyses or the Appraised Value Offer;
- Mandatory Marketing Period will be a minimum of 60 days prior to acceptance of Appraised Value Offer;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;



- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offers lower than Appraised Value Offer (in which case, Employee will accept the Contractor's Appraised Value Offer and the Contractor will acquire the property at the buyer's lower price);
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- Mortgage Payoff required at time of Contractor acquisition into inventory.

Pricing Option 4: Managed Guaranteed Buyout without Mortgage Payoff - Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in BOTH old and new locations (if employee opts to purchase in the destination area within six (6) months of closing on the home in the origin location);
- Home must NOT have been listed previously by the Employee with another agent or as a "For Sale by Owner" within the last six (6) months;
- Appraisals may be delayed for up to 30 days from date of Authorization. Pricing provided in the grid below, however, should assume appraisals are not delayed; discount from the maximum fixed percentage rate, if any, should be specified in the appropriate section below;
- Employee will select Designated Certified Appraiser from list provided by Contractor;
- Employee list price not to exceed 105% of the average of two Broker Market Analyses or the Appraised Value Offer;
- Mandatory Marketing Period will be a minimum of 60 days prior to acceptance of Appraised Value Offer;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offers lower than Appraised Value Offer (in which case, Employee will accept the Contractor's Appraised Value Offer and the Contractor will acquire the property at the buyer's lower price);
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- Mortgage Payoff is not required at time of acquisition; however, the Contractor is required to comply with provisions outlined under Mortgage Servicing.



SIN 653-4 Additional Services

Closing Assistance		\$1,500 management fee for all home values. Agency will be billed all direct costs associated with the sale and closing of the home.
Property Management		\$4,500 first year management fee and then \$350 / month.
		Leasing commission of 12% of lease amount
		Property Inspections- \$195
Training		No fee
		Travel reimbursement per FTR
Entitlement Counseling Only		\$300
Rental Assistance	Basic	No Fee
	Enhanced	\$500 half day; \$850 full day
Cost of Living Analysis Report		\$75
Customized Management Reports		No Fee
Custom Program Materials		No Fee



GSA Pricing Grid - BVO Home Sale Services Base Pricing – SIN 653- 5
Effective 10.07.08

Pricing Option	Home Sale Program Type	Up to \$99,000		\$100,000- \$249,000		\$250,000 - \$499,000		\$500,000- \$749,000		Over \$750,000	
		Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate
Option 1	Full Choice: Mtge payoff										
	Buyer Value Option	NA**	13.75*	NA**	13.75	NA**	13.75	NA**	13.75	NA**	13.75
Option 2	Full Choice: No Mtge Pay										
	Buyer Value Option	NA**	12.75*	NA**	12.75	NA**	12.75	NA**	12.75	NA**	12.75
Option 3	Managed: Mtge Payoff										
	Buyer Value Option	NA**	11.75*	NA**	11.75	NA**	11.75	NA**	11.75	NA**	11.75
Option 4	Managed: No Mtge Pay										
	Buyer Value Option	9.75	10.75*	9.75	10.75	9.75	10.75	9.75	10.75	9.75	10.75

*Minimum of \$9,000

NA** Lexicon has no commercial clients with like program.

Lexicon maintains one BVO fixed fee client that has a mandatory network usage requirement and a rate of 9.75%. That contract does not require Lexicon to absorb any pre-payment penalties so therefore price to the government is reflective of the 1% value of that requirement. If the government excludes that requirement net pricing will be the same at 9.75%.

Discounts from Base Pricing for Excluding Pre-payment Penalties and/or Double Deed Recording Fees and to Delay Appraisals (expressed as percentage of Appraised or Amended Value or Flat Fees):

Percentage Discount if Excluding Pre-payment Penalties from Base Pricing: 1.0%

Percentage Discount if Excluding Double Deed Recording Fees from Base Pricing: 0.5%

Discount If Ordering Agency Implements 30-Day Delayed Appraisal as Policy: NA% or \$_____Flat Fee



BVO Pricing Option 1: Full Choice with Mortgage Payoff – Shall mean that the following elements are in place:

- Employee has choice of real estate agent in old and new location;
- Employee may have listed home previously via a “For Sale by Owner” or other listing arrangement;
- Employee mortgage counseling for new home purchase not required;
- Employee has choice of mortgage supplier; and
- If sale to outside buyer falls through, mortgage payoff required at time of acquisition.

BVO Pricing Option 2: Full Choice without Mortgage Payoff - Shall mean that the following elements are in place:

- Employee has choice of real estate agent in old and new location;
- Employee may have listed home previously via a “For Sale by Owner” or other listing arrangement;
- Employee mortgage counseling for new home purchase not required;
- Employee has choice of mortgage supplier; and
- If sale to outside buyer falls through, mortgage payoff will not be required at time of acquisition, however, the Contractor is required to comply with provisions outlined under Mortgage Assumption.

BVO Pricing Option 3: Managed Home Sale with Mortgage Payoff – Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations;
- Employee list price not to exceed 105% of Broker Market Analysis;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than BMA Anticipated Sale Price;
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- If sale to outside buyer falls through, Mortgage Payoff required at time of acquisition into inventory.

BVO Pricing Option 4: Managed Home Sale without Mortgage Payoff - Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations;
- Employee list price not to exceed 105% of Broker Market Analysis;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than BMA Anticipated Sale Price;
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- If sale to outside buyer falls through, Mortgage Payoff will not be required at time of acquisition, however, the Contractor shall be required to comply with provisions outlined under Mortgage Assumption.



GSA Pricing Grid - Special Handling Home Sale Services Base Pricing- SIN 653-5 Effective 10.07.08

Pricing Option	Home Sale Program Type	Up to \$99,000		\$100,000- \$249,000		\$250,000 - \$499,000		\$500,000- \$749,000		Over \$750,000	
		Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate	Comm'l Rate	Gov't Rate
Option 1	Managed: Mtge payoff										
	Special Handling Sale	NA***	46.0*	NA***	43.0	NA***	43.0	NA***	46.0	NA***	46.0
Option 2	Managed:No Mtge Pay										
	Special Handling Sale	NA***	46.0*	NA***	42.5	NA***	42.5	NA***	46.0	NA***	46.0

*Minimum of \$18,000

NA*** - Lexicon has no clients where we offer a fixed fee special handling program. All contracts are on a cost plus basis.

Discounts from Base Pricing for Excluding Pre-payment Penalties and/or Double Deed Recording Fees and to Delay Appraisals (expressed as percentage of Appraised or Amended Value or Flat Fees):

Percentage Discount if Excluding Pre-payment Penalties from Base Pricing: 1.0%

Percentage Discount if Excluding Double Deed Recording Fees from Base Pricing: 1.5%

Discount If Ordering Agency Implements 30-Day Delayed Appraisal as Policy: 0.4% or \$_____Flat Fee

Criteria utilized to determine special properties:

- Homes with Appraised Values in excess of \$1,000,000
- Homes in remote areas (greater than 10 miles from the nearest SMSA of 50,000 or more population) or homes not accessible by automobile throughout the year or that require use of boats, airplanes or specially equipped automobiles to access the property
- Homes with lot sizes that are uncommon for the area (e.g., lots in excess 5 acres in a metropolitan area), income producing properties, and other situations where the employee is authorized relocation allowances on a pro rata basis;
- Homes with repair requirements in excess of 5% of the property value as determined by the Broker's Market Analysis (BMA) ordered by Contractor;
- Homes where the owner is in foreclosure;
- Homes with unique attributes or features highly unusual for the market, e.g. earth-bermed homes, homes with alternative energy systems, etc.
- Homes rehabilitated from mold, radon, other toxic substances



Special Handling Pricing Option 1: Managed Home Sale with Mortgage Payoff – Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations;
- Appraisals may be delayed for up to 30 days from date of Authorization;
- Employee will select Designated Certified Appraiser from list provided by Contractor;
- Employee list price not to exceed 105% of Broker Market Analysis or Appraised Value Offer;
- Mandatory Marketing Period will be a minimum of 60 days prior to acceptance of Appraised Value Offer;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than Appraised Value Offer;
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- Mortgage Payoff required at time of acquisition into inventory.

Special Handling Pricing Option 2: Managed Home Sale without Mortgage Payoff - Includes the following elements:

- Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations;
- Appraisals may be delayed for up to 30 days from date of Authorization;
- Employee will select Designated Certified Appraiser from list provided by Contractor;
- Employee list price not to exceed 105% of Broker Market Analysis or Appraised Value Offer;
- Mandatory Marketing Period will be a minimum of 60 days prior to acceptance of Appraised Value Offer;
- Appraised Value Offer Period is for a period of 60 days, but may be increased up to 90 days by the ordering agency;
- All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than Appraised Value Offer;
- Employee mortgage counseling for new home purchase required;
- Employee has choice of mortgage supplier; and
- Mortgage Payoff will not be required at time of acquisition. However, the Contractor shall be required to comply with provisions outlined under Mortgage Assumption.



SIN 653-7 Move Management Services

With a parental history in the transportation and logistics industry, no other relocation provider has more in-house experience in the administration and management of the movement of personal effects and household goods for corporate employees on the move. Our stringent carrier selection and quality training processes, single-source service delivery by a dedicated relocation counselor and leveraged contract negotiations, provides our clients and their relocating employees' with a seamless and cost-effective solution to this critical part of relocation.

The Lexicon Counselor will oversee and coordinate the household goods shipment process through the van line's Move Coordinator/household goods specialist. We utilize van line agents who follow a comprehensive move coordination process. The Lexicon Counselor remains the employee's primary contact and ensures the household goods contact and process information is available in our on-line system. The van lines Move Coordinator is available to the employee enabling the employee to be in touch directly when the need arises. This structure also facilitates communication with the van operator who plays a critical role in the success of the physical move.

TDRS / CHAMP TEAMING	Unit of Issue	Government Rate
Move Management Fee	Per employee move	\$ 375

Commercial Tariff Under this scenario ordering activities may utilize carriers Commercial Tariff under the schedule vendor's commercial carrier agreements	Unit of Issue	Government Rate
Move Management Fee	Per employee move	\$ 375
Domestic HHG Line Haul/Accessorial Rate	Per shipment	64% discount
Domestic HHG Storage-In-Transit	Per shipment	55% discount
Other – Full replacement valuation	Up to \$75,000 per shipment at \$6/lb	\$ 0

International Shipments	Unit of Issue	Government Rate
List price per CWT	Identify	\$ NA
Other – Move Management Fee	Per Move	\$ 295



Lexicon Relocation, a privately-held firm, is a leading provider in the administration and delivery of relocation benefits and global assignment services whose headquarters are located in Jacksonville, Florida, USA. We began our business in 1993 in a supporting role to clients of our parent companies (The Suddath Companies and The Planes Companies), two of the nation's largest providers of transportation (United Van Lines Agents) and logistics services. Their clients were seeking a single-source supplier that could administer and manage all third party services associated with employee relocation. Lexicon provides a complete menu of services to more than 100 companies around the world who relocate their employees for business purposes, facilitating more than 5,000 moves in 2007. Our staff of more than 125 relocation professionals support our clients from offices located in Jacksonville, FL; Cincinnati, OH; Shelton, CT; Atlanta, GA and Los Angeles, CA. With flexibility in mind, Lexicon prides itself on granting its clients the power to choose from a diverse array of vendor and suppliers.

Through its own offices and agency partnerships in more than 100 countries, Lexicon provides global mobility services worldwide by combining high touch personal service with today's corporate goals of speed, efficiency and cost savings. Lexicon employs state of the art technology with a very high quality, customer centric service philosophy producing industry leading performance results and acclaimed customer satisfaction. In fact, a cornerstone of Lexicon's business philosophy is to provide every client and transferring employee with a single point of contact through their appointed counselor 24 hours a day, seven days a week and 365 days a year.